

**CITY OF CAPE CORAL**  
**REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE**

Requesting Department: Public Works - Fleet Services

Vendor Name: EQUIPMENTSHARE.COM d/b/a CASE POWER & EQUIPMENT

Address: 3051 Hanson Street, Ft. Myers FL 33916

Phone: 239-295-6201 E-Mail: craig.mcmicken@equipmentshare.com

Amount: \$ 25,000.00 (approved 11/17/23) add \$24,999 total = \$49,999

Account: 516-30511-534120-30 (Outside Services) Fund: Fleet ISF

**Description of item to be procured:**

Repairs, maintenance, parts and inspections of Case branded equipment.

**1.) Uniqueness of vendor's item/service.**

They are the only local vendor with the specific diagnostic equipment to troubleshoot the onboard computers and hydraulic systems for Case Construction Equipment.

**2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:**

There are no other authorized repair services for this equipment in this area.

**3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:**

Fleet Services will continue to research vendors who can repair and maintain Case Construction Equipment within the City of Cape Coral area.

Department Fleet Manager's Signature: AJ Forbes Date: 12/20/2023

Department Public Works Deputy Director's Signature: Dan Beant Date: 12/26/23 APS

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 12/28/23

Approval: City Manager \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_


**Council authorization required if exceeding \$100,000.00**

*Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019*

**MEMORANDUM**

**CITY OF CAPE CORAL  
PUBLIC WORKS DEPARTMENT**

**TO:** Mark Mason, Financial Services Director  
Wanda Roop, Procurement Manager

**FROM:** Damon Grant, Public Works Deputy Director 

**DATE:** December 20, 2023

**SUBJECT:** Equipmentshare.com d/b/a Case Power & Equipment – Vendor# 3702  
Purchase Order #24500816 Change Order #2

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**Background**


Case Power and Equipment is the sole vendor source for Case-branded construction equipment. They are the only authorized dealer for OEM sales, parts, and service in the Fort Myers, Florida market, including the City of Cape Coral in Lee County.

**Recommendation**

Fleet Services needs to increase purchase order #24500816 for up to \$49,999 with Case Power and Equipment for fiscal year 2024.

To date, repairs and estimates equal over \$31,500. This increase should ensure enough funds are available for repairs and maintenance of Case branded construction equipment through fiscal year 2024.

**Funding Availability**

 Funding is available through Fleet's Internal Service Fund-Fleet Operations, account string 516-30511-534120 (Outside Services). These costs are then billed to the individual departments that own the asset.

DG/va

**Attachments:**

Case Power Equipment Sole Source Form  
Case Power Equipment Sole Source Letter

**c:** AJ Forbes, Fleet Manager   
Milagros Rosario, Senior Buyer



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Julie Anderson – Network Administration & Controls

September 27, 2023

Attention: To Whom It May Concern

This is to inform you that CASE Power & Equipment of Florida is the sole source of Case construction equipment and is the only authorized dealer for OEM sales, parts and service on Case construction equipment in the Fort Myers, Florida market, including the City of Cape Coral in Lee County.



Sincerely,

*Julie Anderson*

CNH America LLC  
021 State Street  
Racine, WI 53402  
Phone: 262 636-7064  
Email: [julie.anderson@cnhind.com](mailto:julie.anderson@cnhind.com)

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Fleet Services will continue to research vendors who can repair and maintain Case Construction Equipment within the City of Cape Coral area.

Department Fleet Manager's Signature: AG Fisher Date: 11/15/2023

Department Public Works Director's Signature: [Signature] Date: 11/16/23

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 11/17/23

Approval: City Manager \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_

**Council authorization required if exceeding \$100,000.00**

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